# At-A-Glance
# Ordr + Cisco = Better Security Together

Cisco Partner
Select Developer
Select Integrator

## Ordr INFO

PARTNER TYPE:
ISV – Developer Select

INDUSTRY FOCUS:
Cross Industry

GEOGRAPHIC FOCUS:
Global

OTHER PARTNERSHIPS:
ServiceNow, Gigamon, CrowdStrike

Cisco Compatible

SOLUTIONS:

OrdrAI Asset Intelligence Platform
OrdrAI CAASM+
OrdrAI Protect

## CO-SELL INFO

### Buying Centers:

STAKEHOLDERS:

CISO
Security Ops
Networking and IT Ops
HTM/Biomed/Clinical Eng
Risk and Compliance

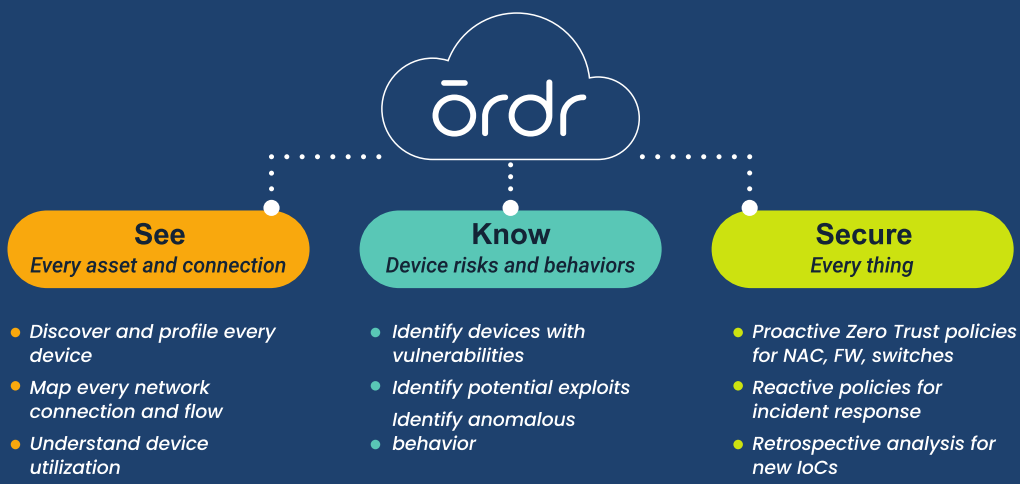
## See. Know. Secure.
## Every Connected Device, Everywhere

**Whatever is connected must be protected.**
**Eliminate the security black holes in your IT, IoT, IoMT, and OT infrastructure.**

### What Customer Challenges do we Solve?

- SEE every network-connected device with granular details
- KNOW what is vulnerable and potentially at risk
- SECURE with automated policy enforced with Cisco infrastructure
- Accelerate Cisco ISE deployments for faster Zero Trust segmentation and success
- Address compliance requirements set by government regulatory agencies
- Ordr Sensor for the Cisco Catalyst 9000 to extend visibility and simplify deployments

### How do we Solve this Challenge?




**AI-powered SaaS platform for visibility and security of all connected devices**

- Maintaining a comprehensive and accurate inventory of every connected asset
- Managing asset vulnerabilities and risk with actionable insights
- Detecting threats and accelerating response
- Automating policy to simplify and accelerate Zero Trust segmentation and NAC
- Tight integration with Cisco Meraki, ISE, 9000, and other platforms

## Cisco Products:

- Cisco ISE / SDA / TrustSec / ASA / FTD / Flow Analytics / Prime
- Cisco Catalyst 9k
- Cisco Catalyst Center
- Cisco Meraki
- Cisco XDR coming soon!
- Splunk

cisco Meraki

## Use Cases:

- NAC Acceleration
- Zero Trust Segmentation
- Asset Inventory and Management
- Vulnerability Management
- Threat Detection and Response
- Compliance
- Cyber Asset Attack Surface Management (CAASM)

## RESOURCE INFO

CASE STUDIES

CISCO SOLUTION:

CONTACT:

cisco@ordr.net

## What is our Unique Value Proposition?

- Visibility and security for every connected device across the whole enterprise
- Real-time, automated asset discovery and classification
- Comprehensive visibility and management of asset vulnerabilities and risks
- Threat detection, behavioral monitoring, and automated actions for accelerated response
- Automated policy creation to accelerate Zero Trust segmentation and NAC

## How will this Benefit our Customers?

- Renewing and extending the value of Cisco infrastructure
- Leveraging existing Cat9k investments
- Increasing Cisco Meraki value proposition through automated policy generation and enforcement
- Meeting Cyber Essentials and NHS Cyber standards in Europe through Ordr integration

## Cisco Integrations

- Cisco ISE / SDA / TrustSec
- Cisco FMC / FTD / ASA
- Cisco Catalyst Center / Prime
- Cisco Meraki and Cisco Spaces
- Cisco Network Analytics and Splunk
- Catalyst Switches and Wireless Controllers
- Catalyst 9k App Sensor

## Case Studies

**Healthcare:**
*Dayton Children's – Significantly reduced its exposure to attacks.*

**Manufacturing:**
*Superior visibility, unmatched segmentation.*

**Financial Services:**
*Veritex Community Bank – Comprehensive asset visibility to identify cybersecurity threats and respond.*